

Smart Sales Manager The Ultimate Playbook For Building And Running A High Performance Inside Sales Team

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Using SMART Goals as a Sales Manager A great exercise is to sit down with your team at the beginning of the year to walk them through this exercise. They might not even know their goals. Help them create their goals, track them and hold them accountable. There's no better way to have a happy sales team than when they are crushing their goals.

~~Examples of SMART Goals for Sales Reps to Dominate 2020~~
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