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Abstract. This is a book about the formation, development, and success or failure of new high technology companies, focusing on

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those that grew
under the
auspices of
entrepreneurs
from
Massachusetts
Institute of
Technology (MIT)
in Boston at the
end of World War
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in MIT's labs
and academic

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departments or
in the local
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marvel that
became known as
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phenomenon”,
these
entrepreneurs
took their
technical and
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with them to ...

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It is a question
that demands
careful
consideration by
anyone setting
up a new company
or who is
interested in
starting one. In
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High Technology,

Edward Roberts,

a Professor at

the MIT Sloan

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offers

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information on

starting,

financing, and

expanding a high-

tech firm. His

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book reveals the results of research conducted over twenty-five years on several hundred high-tech firms, and it reflects the insights of the author's own first ...

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industrial
marvel that

became known as
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phenomenon",
these

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entrepreneurs
took their
technical and
innate skills
with them to
found their own
new companies.
The book
explains the
origins of these
people and of
the companies
they founded and
grew.

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Entrepreneurship
From a Silicon
Valley

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successful
entrepreneurs,
it was never

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It's not just about the technology, but the vision, a vision that would transform the way humans live

~~Lessons In Tech Entrepreneurship From a Silicon Valley ...~~

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Birth, Growth,
and Success -
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Scholarship.

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provides a
synthesis of the
topics discussed
in this book. It
summarizes the
findings
developed by the
author
throughout the

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book in regard
to the knowledge
of birth,
growth, and
success of high-
technology
firms.

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attempts to
answer the
question of what
matters in
generating
technological

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LESSON 1:

Entrepreneurship

...

Entrepreneurs

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Entrepreneurs

are high-energy
creative people,
who are self-
confident, have
high levels of
self-esteem and
are futuristic
in their outlook
as they seek to
incessantly
solve problems,
take risks, and
learn from
failures (theirs

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and others).

They thrive on change and have a natural

predisposition to show initiative and

~~INTRODUCTION TO ENTREPRENEURSHIP / UNIT I~~

Technology is one of the major drivers of

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change in the world of business, and this means that it is important that entrepreneurs keep up with the latest innovations within technology and how they could be beneficial to

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them. If you are an entrepreneur with the mind to set up a business in the future, [...]

~~The Benefits of
Using Technology
for
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information on starting, financing, and expanding a high-tech firm. His book reveals the results of research conducted over twenty-five years on several hundred high-tech firms, and it reflects the

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insights of the
author's own
first-hand
experience as a
company founder
...

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Roberts ...
Its programs
include high
school~~

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This chapter
serves as the
preview of the
book. It begins
with a
presentation of
a brief backdrop
of early
entrepreneurship
at Massachusetts

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Institute of
Technology
(MIT), followed
by four in-depth
histories of
entrepreneurial
founders and
their technical
companies. These
include Kenneth
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